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Interviewing a Buyer's Agent: Questions Worth Asking

A short guide to finding the right fit before you start touring homes

With Spencer | Elevate Realty, LLC
St. Louis Metro - West County - St. Charles County

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Interviewing a Buyer's Agent

Not every agent works the same way — and since you'll likely spend weeks (or months) working closely with whoever you choose, it's worth a quick conversation before you commit. Here are the questions that tend to reveal the most:

On availability & process

- How quickly do you typically respond to a showing request or question?
- Are you my agent throughout, or will I be working with a team?
- How many other buyer clients are you currently working with?

On local market knowledge

- Which neighborhoods or areas do you work in most often?
- How do you help a client figure out if a listing is priced fairly?

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Interviewing a Listing Agent

On negotiation & strategy

- How do you approach writing a competitive offer in a multiple-offer situation?
- What's included in your fee, and when is it discussed?

On communication style

- What's your preferred way to communicate — text, call, email?
- How do you keep me updated between showings and during a transaction?

There's no single "right" answer to these — what matters is whether the answers make you feel confident and comfortable moving forward with that person.

LET'S TALK

Ready to talk it through?

**Call or text me at 314-947-3791 — happy
to walk through it with you directly.**

Spencer Argueta

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